# **ORANGEGAS**



PRESENTATION JANUARY 2021



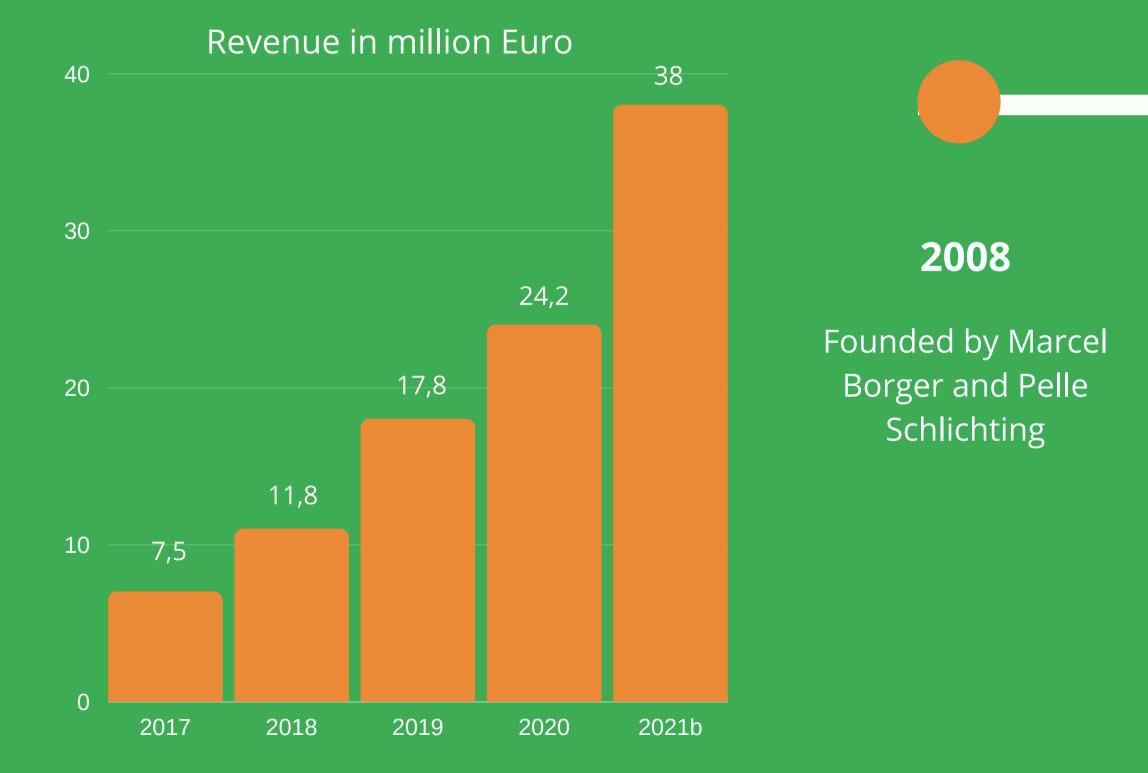
## GUIDE

## TOPICS

**SINCE 2008** SHAREHOLDERS **OVERAL STRATEGY** INTERNATIONAL NETWORK **INTERNATIONAL GROWTH STRATEGY FUELS IN PORTFOLIO** PLANS FOR OG SVERIGE AB **ORANGEGAS BV - MANAGEMENT** 



## **ORANGEGAS SINCE 2008**



## 2010

### 100% Bio-CNG

### 2011

OrangeDream vision – becoming clean fuel retailer out of natural sources

## FAST GROWING

### 2014

Starting with Biogas upgrading after purchasing biogas upgrading facilities Beverwijk and Mijdrecht together with Meewind

## 2015

Reaching 50+ network of Bio-CNG stations in The Netherlands

## 2016

First EV supercharges in Amsterdam and Oostzaan, Meewind becomes majority shareholder



Starting in Germany with 12 Bio-CNG stations

## SHAREHOLDER AND SWEDEN

### 2018

ABN AMRO ETF becomes majority shareholder (55%), Co-Founder Pelle leaves the company and Jeroen Meiberg, financial controler, steps in as shareholder and becomes CFO.

### 2019

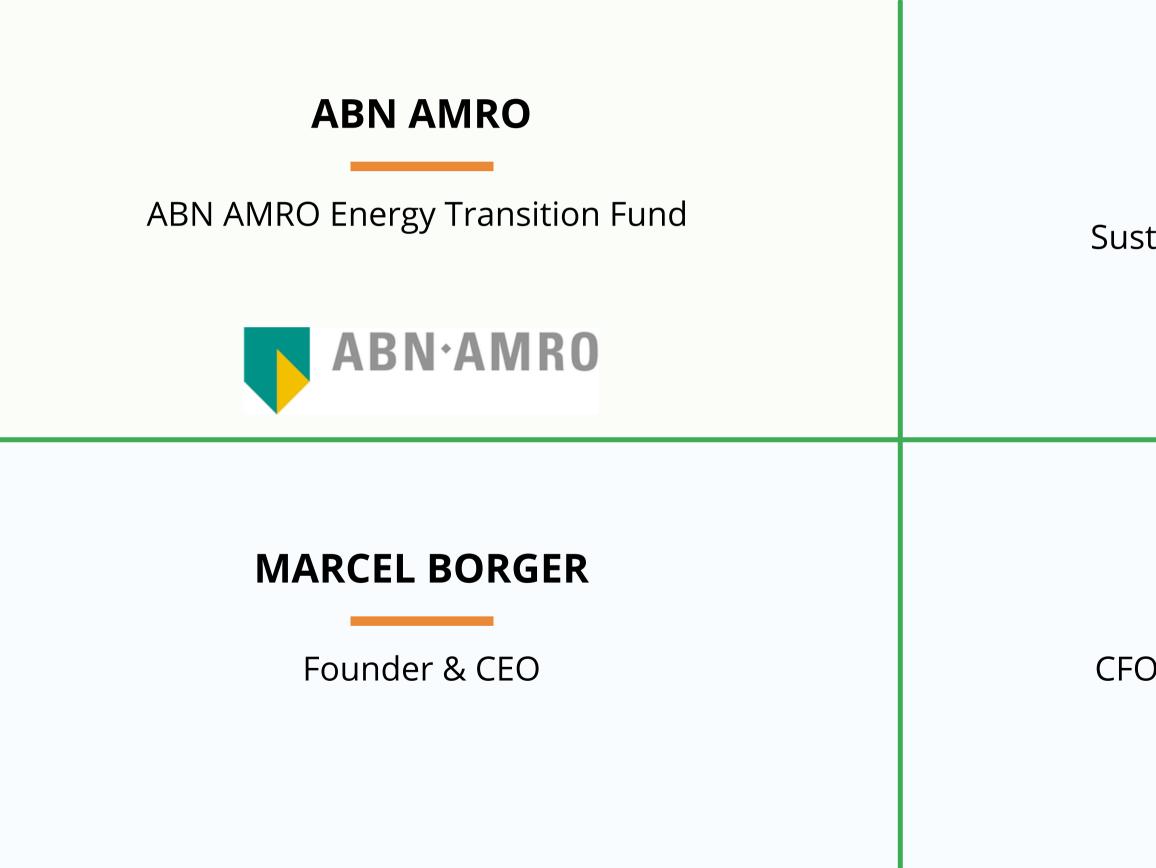
First steps in Sweden with winning the tender for the Farjestaden Biogas Station and getting first Klimatklivet grants for Borgholm (both Oland)





Takeover of 75 Bio-CNG stations from EWE in Germany. Takeover of four Bio-CNG stations and one busdepot in Helsingborg, Sweden. Opening of super and fast charger square near Schiphol Airport. Opening of two hydrogen stations in the Netherlands. Building of new Bio-CNG locations in Farjestaden, Sweden.

## **SHAREHOLDERS**





## **MEEWIND**

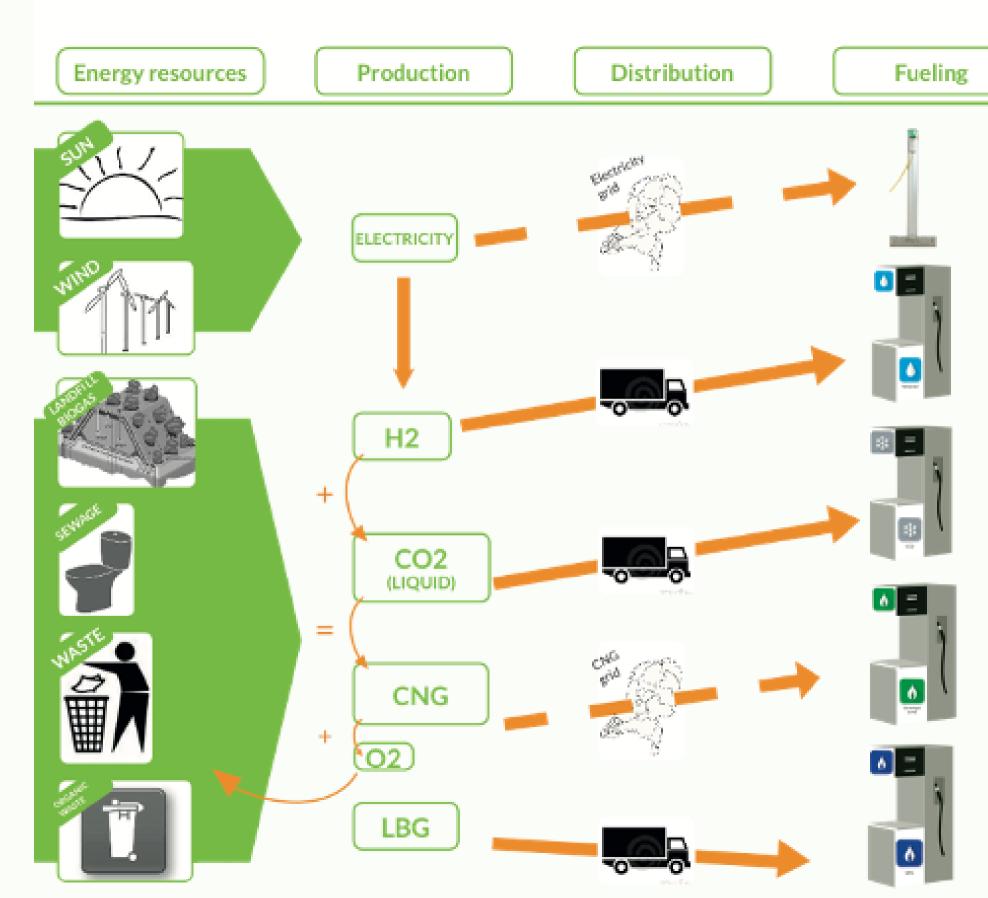
Sustainable investment fund Meewind

## meewind

## **JEROEN MEIBERG**

CFO from December 2018 before that already working for 5 years as controller within OrangeGas

## **OVERAL STRATEGY**





















## **INTERNATIONAL NETWORK**

## **OG NL**

- 85 Bio-CNG stations
- 15 Super Chargers2 Hydrogen stations
- 1 liquid CO2 station
- 6 LNG stations (cooperation with DCB Energy
- Network of +10 HVO 100 stations (OG and partnerships)

## **OG GERMANY**

- 128 Bio-CNG stations
- Building phase of LNG station
- Plans for fastchargers
- Partnership with Verbio
- Partnership with Aral



## **OG SWEDEN**

- 6 CBG stations
- 2 Super Chargers
- Klimatklivet requested for 8 locations
- Building CBG station in Borgholm
- Project for biogas production, liquifaction and CBG stations in Borås
- Several takeovers and building projects in portfolio



## INTERNATIONAL **GROWTH STRATEGY** 2021/22

Expanding in Sweden

Starting in Switzerland

Exploring UK and Italy

Expanding EV, Bio-LNG and H2 network

## FUELS IN PORTFOLIO

Project type	Description
Bio-CNG	Market leader in NL and DE. Combined sales 32 million kg of biogas in 2021.
<b>EV Fast chargers</b>	17 superchargers in NL and SE. Including on fast charger locations in the Netherlands ne
Liquid CO2	In Amsterdam Harbor. Partnership with The
Hydrogen	Two operational hydrogen stations in The Ha In Sweden with support of Klimatklivet. Explo
HVO	More than 10 HVO locations. Exploritory pha
Bio-LNG	6 locations in NL. Plans to build in DE and SE



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ne of the biggest EV super and ext to Schiphol Airport.

ermoking.

lague and Amsterdam. loritory phase in Germany.

ase in Sweden.

E. Production project in Borås Sweden.

## PLANS FOR OG SVERIGE AB

EXPANSION OF CBG STATION NETWORK AND DEVELOPMENT OF EV CHARGING, LBG AND H2 NETWORK.

### In portfolio: Borås project

- Biogas upgrading
- Biogas liquifaction LBG
- Three public CBG stations

### Aquisitions in process

- Three public CBG stations and bus depot (+-6 Mio turnover)
- Cluster of nine public CBG stations and sourcing partnership
- Cluster of three public CBG stations (+- 6 Mio turnover)

### In construction

- CBG station Borgholm
- 8 Klimatklivet applications for CBG, LBG, EV and H2



## OG SVERIGE WILL BE THE MARKET LEADER IN CLEAN FUELS IN 2023.



## MANAGEMENT TEAM



### MARCEL BORGER

Founder, shareholder and CEO. Background in the international oil industry and electronic assembly business.







### JEROEN MEIBERG

Shareholder and CFO. Former financial controller at OrangeGas and twenty years experience as accountant at Ernst & Young and controller at a food wholesale company. Working at OG since 2013.





#### PETER BOSMA

Director Transport & Wholesale Europe. Background in sales in the traditional oil industry. Working at OG since 2011 in various sales roles, starting as account manager





#### **JOYCE VAN OS DE MAN**

Director Benelux: Working at OG since 2013 in various sales roles, starting as account manager, regional manager and now Director Benelux.





#### **JOHAN BLOEMSMA**

Director Germany. Working at OG since 2013 in various sales roles, starting as account manager, regional manager in the Netherlands, sales manager Germany and now as Director Germany.

### **WIJTZE BAKKER**

Head network development Europe. Responsible for the expansion of the OG network in Europe. Formerly Director Germany, was responsible starting and the scale up of OG Germany.

#### MATS EKELUND

Director Sweden ai. As an external advisor with more than 34 years experience in the biogas market, responsible for the startup of OG Sweden.

### **MATTIAS JOHANSSON**

Director of Operations in Sweden. More than 12 years experience in the Bio-CNG market as CFO and Business Analyst at Fordonsgas AB.



### e, Country 12345

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